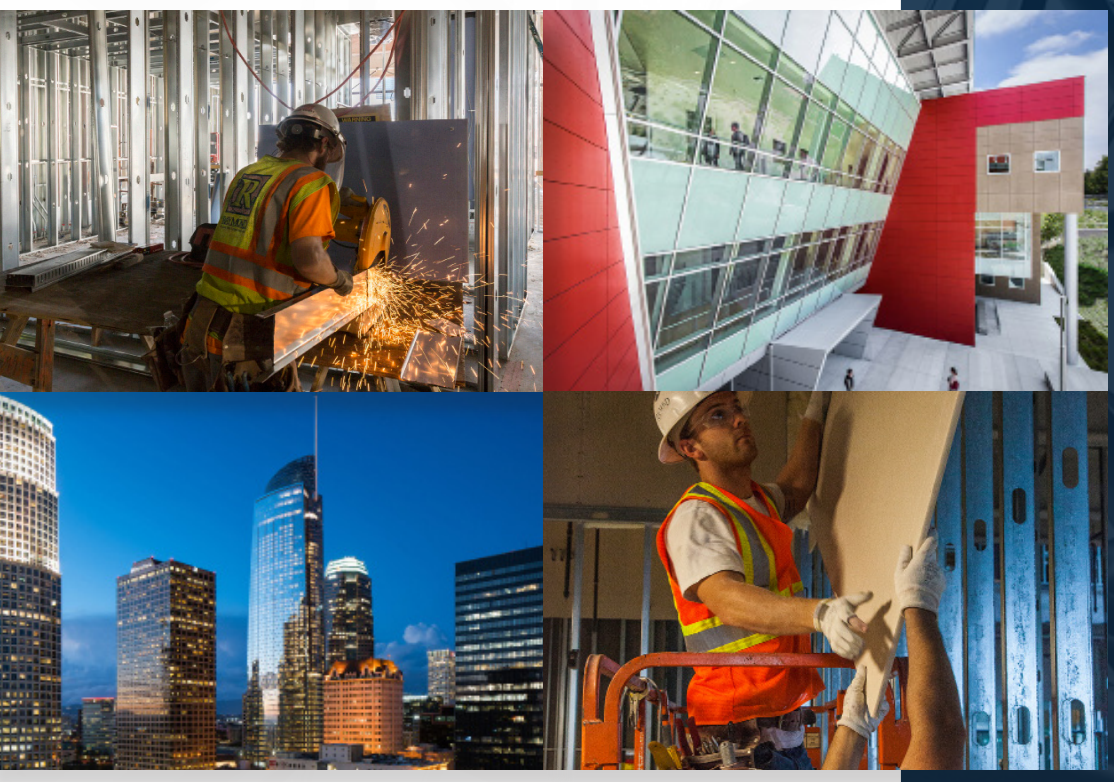
THE **RAYMOND GROUP**
STATEMENT OF QUALIFICATIONS



RAYMOND®
BUILDING THE FUTURE SINCE 1936

OUR **VALUES**

TRUST | Conducting ourselves in a manner that will earn the respect of our employees, clients and vendors

INTEGRITY | Operating with the highest moral standards

QUALITY | Achieving excellence in all that we do

SAFETY | Protecting the well-being of our employees

RESPECT | Recognizing and appreciating people's contributions

CONTINUOUS IMPROVEMENT | Committing to move from good to great

WORK/LIFE HARMONY | Balancing a passion for work and a zest for life

TEAMWORK | Maximizing the collective talents of our people to accomplish our goals

PRIMARY **MARKET SECTORS**

CASINO/GAMING

EDUCATION

ENTERTAINMENT/ATTRACTION

HEALTHCARE

HOSPITALITY

INSTITUTIONAL/CIVIC

OFFICE/CORE AND SHELL

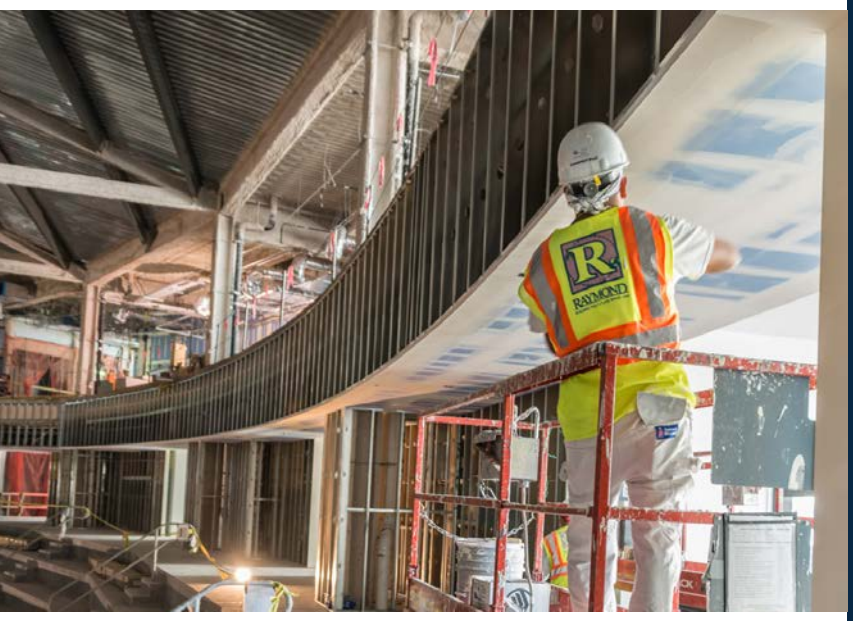
PARKING STRUCTURES

RESIDENTIAL/MULTI-FAMILY HOUSING

RETAIL

TENANT IMPROVEMENT

TRANSPORTATION



SELF PERFORMED **CAPABILITIES**

STRUCTURAL FRAMING | LIGHT GAUGE STEEL STUD FRAMING

SPRAY APPLIED AND INTUMESCENT FIREPROOFING

EXTERIOR SHEATHING

EXTERIOR INSULATION AND FINISH SYSTEMS (EIFS)

EXTERIOR PREFABRICATED PANEL SYSTEMS

RAIN SCREEN SYSTEMS | AIR AND WATER BARRIERS

INSULATION | SPRAY INSULATION AND SOUNDPROOFING

DRYWALL

LATH & PLASTER

VENETIAN PLASTER | VENEER PLASTER LE DECOR LIME PLASTER SYSTEMS

CAST MOLDING AND ORNAMENTS (FRP, GFRC, GFRG)

THEMED **FINISHES**

CARVED PLASTER | MILLWORK AND CASEWORK | CUSTOM DOORS AND WINDOWS | TILE | BRICK | STONE AND ROCK WORK | DECORATIVE METAL AND GLASSWORK | SPECIALTY FINISH SYSTEMS | WALL COVERING | PAINTING | SCENIC AGING | FAUX FINISHING

TABLE OF **CONTENTS**

CORPORATE PROFILE

VIRTUAL DESIGN AND CONSTRUCTION

PREFABRICATION STRATEGIES

PROJECT EXPERIENCE

QUALITY

THE **RAYMOND GROUP**

4589 Pacheco Blvd.
Martinez, California 94553
925.680.8300 p
925.827.1436 f
CA License #307786

520 West Walnut Avenue
Orange, California 92868
714.771.7670 p
714.633.1558 f
CA License #243645

6435 Valley View Boulevard, Suite H
Las Vegas, Nevada 89118
702.891.8875 p
702.891.8876 f
NV License #35448

9560 Chesapeake Drive
San Diego, California 92123
858.292.4499 p
858.292.9144 f
CA License #877824

CORPORATE **PROFILE**

WHY **RAYMOND?**

+ 84 years in Operation
+ 800 Employees
+ Highly Skilled Craftsmen and Artisans
+ Theming Experts
+ Early Adopter of 3D Modeling
+ Transparent Cost Plus Documentation
+ Members of National Fireproofing Contractors Association (NFCA)
+ Members of U.S. Green Building Council (USGBC)
+ Members of Air Barrier Association of America (ABAA)
+ EIFSmart Contractor
+ LEED Accredited Professionals
+ Excellent Bonding Capacity
+ Excellent Safety Record
+ Strong Balance Sheet and Financial Resources

For 84 years, Raymond has upheld the status as an award-winning union subcontractor. We have the expertise, innovation and capability of producing quality projects with unsurpassed safety. Holding both B and C Classification licenses, we can be a sole source for the general contractor. We offer a complete range of services, from conceptual budgeting to value engineering and engineering design assistance.

A DAILY COMMITMENT TO **SAFETY**

Raymond recognizes that safety is a shared responsibility. These responsibilities can be met only by working continuously to promote safe work practices among all employees and to maintain property and equipment in safe operating condition. By working together we can maintain a safe working environment for all employees.

+ Thirteen full-time employees dedicated to safety
+ Formal Return-To-Work Program
+ Pre-employment and post accident drug testing
+ Safety Incentive Program

	2016	2017	2018	2019	2020
CA Compensation Experience Modification Rate:	.70%	.72%	.65%	.67%	.60%
NV Compensation Experience Modification Rate:	.61%	.60%	.66%	.67%	.58%

VIRTUAL DESIGN AND CONSTRUCTION (VDC)

- √ **VISUALIZE ADVANCED WALL AND CEILING ASSEMBLIES**
- √ **COORDINATE TRADES WITH MINIMAL INTERFERENCE**
- √ **INTEGRATE PREFABRICATED WALL ASSEMBLIES WITH MEP COMPONENTS**

Projects are completed easier and quicker when everyone is working with the same vision and using the same information. Raymond achieves this collaboration with the support of our Virtual Design and Construction (VDC) team. Raymond and our VDC team members are experts at facilitating projects through value engineering, providing complex Building Information Modeling (BIM) and proposing less expensive and more constructible alternatives.

The Raymond VDC team thrives on keeping the construction process as smart and simple as possible. By using building information modeling, different stakeholders on a project collaborate by adding, modifying, or updating information in a shared model, resulting in a digital representation of the physical and functional characteristics of the project. This digital representation then becomes a resource that is leveraged to make decisions, even after the building has been completed and occupied.

VIRTUAL DESIGN AND CONSTRUCTION (VDC)

BIM SERVICES

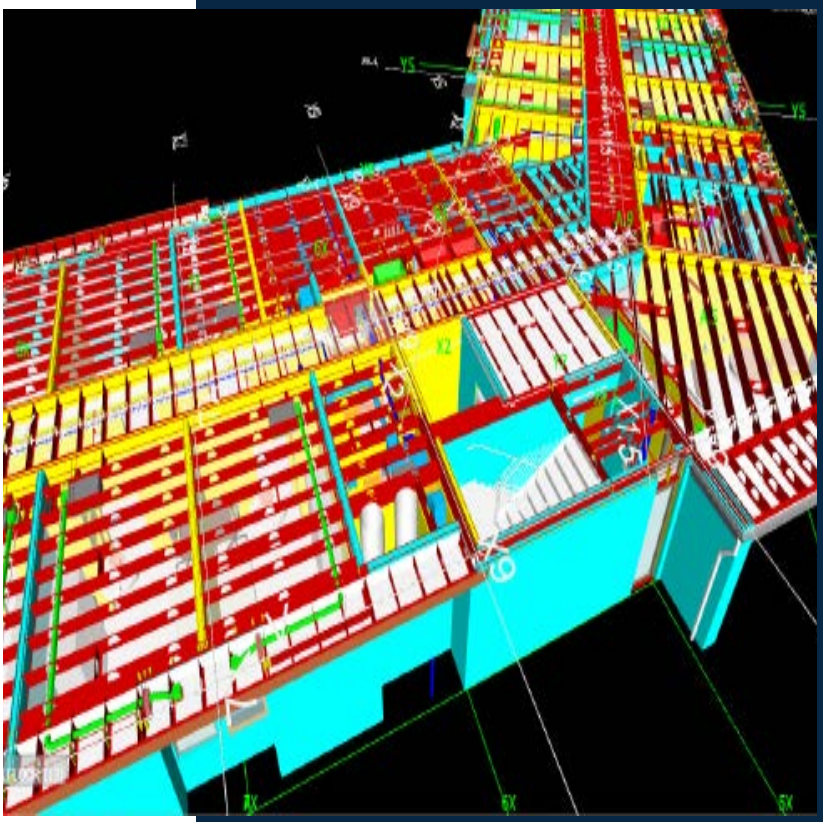
- Shop Drawing Preparation
- Material Quantity Extraction
- Integration of prefabricated wall assemblies with Mechanical, Electrical, and Plumbing components
- Visualization of advanced wall and ceiling assemblies
- Trade Coordination
- Time Scheduling with 4D BIM
- Cost Estimations with 5D BIM
- In house structural engineering advice for quick and accurate solutions for complicated framing methods

BIM TECHNOLOGY

- Revit Architecture
- Rhino
- Autocad Architecture
- Navisworks Manage
- BIM 360 Glue
- Collaboration for Revit
- BIM 360 Team
- Blue Beam
- Plan Grid
- Autodesk Point Layout
- Robotic QML Layout

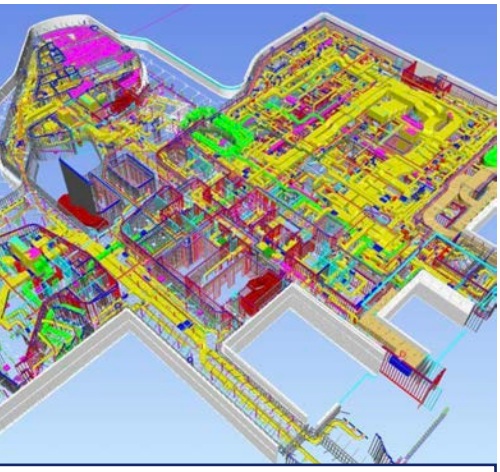
BIM PROCESS GOALS

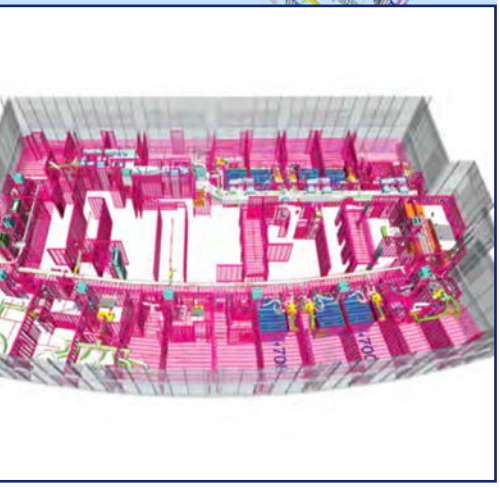
- Understand Client defined needs
- Clearly communicate project objectives
- Develop project specific processes to fulfill objectives
- Select the best people for roles/ responsibilities/fit
- Establish ownership and team commitment to goals
- Cradle to grave approach to design assist: field, management, design
- Project Design Captain supports ongoing project operations
- Best Practice for Model transition to field staff



VIRTUAL DESIGN AND CONSTRUCTION (VDC)

JACOBS TOWER MEDICAL CENTER





WILSHIRE GRAND CENTER

BIM 3D, 4D & 5D PROJECT EXPERIENCE

CSUSB STUDENT HOUSING & DINING
San Bernardino California
C.W. Driver

CEDARS SINAI MEDICAL CENTER - AHSP
Los Angeles, California
Hathaway Dinwiddie Construction Company

CHASE CENTER OFFICE TOWERS
San Francisco, California
Clark Construction

DISNEY'S LITTLE MERMAID ATTRACTION
Anaheim, California
Walt Disney Imagineering

UCSD JACOBS TOWER MEDICAL CENTER
La Jolla, California
Kitchell Construction

JW MARRIOTT
Anaheim, California
W.E. O'Neil

LA STADIUM & ENTERTAINMENT DISTRICT
Inglewood, California
Turner | AECOM Hunt

UCSF MINNESOTA ST. HOUSING
San Francisco, California
Skanska

WESTIN
Anaheim, California
KCS West

WILSHIRE GRAND CENTER
Los Angeles, California
Tuner Construction

PREFABRICATION STRATEGIES

Raymond utilizes prefabrication strategies on many projects to increase production and meet tight schedules, without compromising quality. Raymond offers several opportunities for prefabrication including:

- Sto Panel Technology offering high quality prefabricated wall panel systems that maximize project schedules and increase safety.
- Drywall Milling Machines to produce high quality and precise gypsum cutouts, with the ability for mass production.
- Complete Roll Formed Framing Systems for a fast, cost-effective solution.

The following pages discuss each prefabrication strategy listed above in greater detail.

STO PANEL TECHNOLOGY

Sto Panel Technology combines the latest technology and proven products to deliver the most energy efficient, architecturally versatile exteriors in the construction industry today, employing a process that saves time, adds value and improves quality.

SPEED. Greatly reduce the time of building envelope installation and make the most of your construction calendar.

- Fast-Track, Systemized Panel Manufacturing
- Efficiencies Compress the Construction Schedule
- Indoor Production Means No Weather Delays
- Site Prep and Panel Construction Can Occur Simultaneously
- Reduced Multi-Trade Vendor Coordination
- Faster Installation Due to Prefab Panelization

VALUE. Reduce the cost of your project by eliminating scaffolding and other complications of working at high elevations.

- Lightweight Panels Lower Structural Requirements
- Smaller Footings / Foundations
- Reduced Jobsite Labor & Crew Sizes
- No Jobsite Scaffolding Required
- Decreased Volume of Project Concrete
- Reduced Drywall Furring, Boxing and Strapping

QUALITY. Sto panels are produced in temperature-controlled factories, in full compliance with codes for testing, building and energy efficiency.

- Sto Prefab Panels Have ISO-Engineered Components
- Sto Q/A Programs Ensure Quality-Controlled Workmanship
- Strict Adherence to Manufacturers' Temp/Humidity Guidelines
- Extensive Architectural and Finish Options
- Superior Fire, Acoustical and Thermal Performance
- Superior Long Term Durability with Industry-Leading Warranty

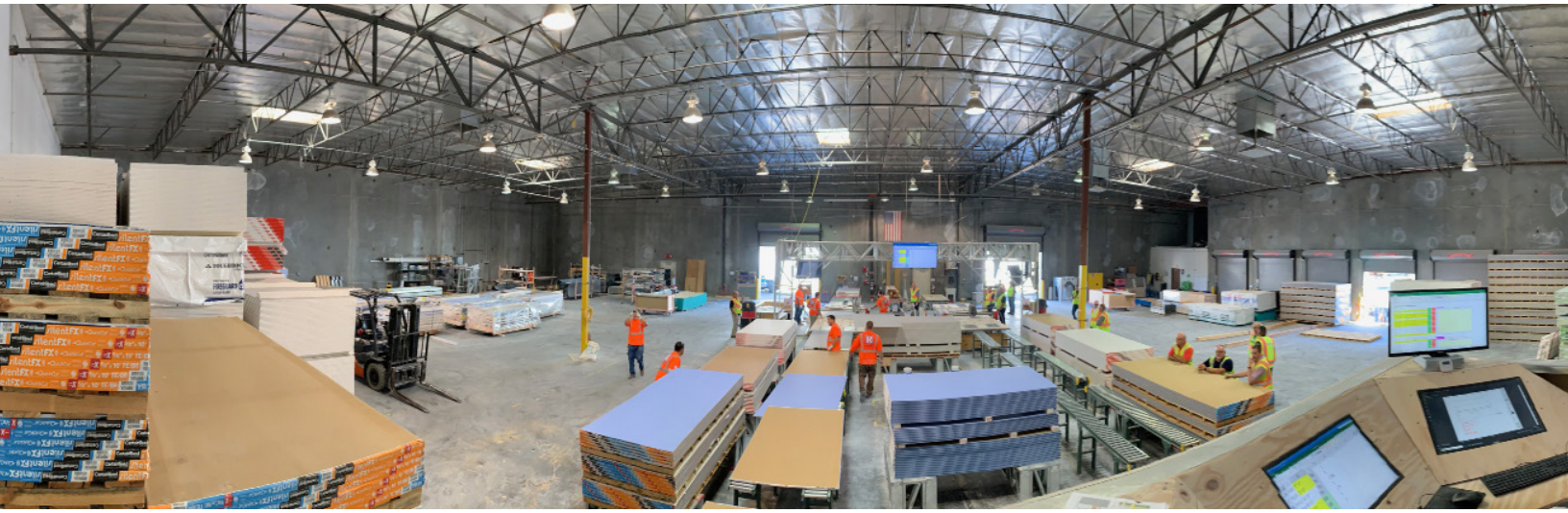
DRYWALL MILLING MACHINE

The Raymond Group is the owner of five (5) drywall milling machines, utilizing them in each office location.

This revolutionary manufacturing system makes creating intricate shapes and assemblies from drywall much more affordable and cost effective. Originally created for the need of architecturally demanding projects, today The Raymond Group uses these strategically located machines to help provide a safer, more timely, cost effective, less wasteful product for each of our projects where repetition and/or high design is required.

Key capabilities and benefits:

+ **FABRICATE DRYWALL COMPONENTS OFF SITE SUCH AS SOFFITS, CORNERS AND SPECIALTY ITEMS.**
+ **REDUCE MANPOWER ON THE PROJECT BY MOVING THE WORK OFF SITE.**
+ **INCREASE THE QUALITY OF OUR INSTALLED DRYWALL.**
+ **REMOVE A DUSTY AND TIME-CONSUMING OPERATION FROM THE PROCESS BY REDUCING CORNER BEAD AND TAPING.**



FRAMING SYSTEMS

An end-to-end design and build solution, prefabricated framing systems are designed to suit a wide range of projects that demand the rapid delivery of quality buildings. With the technology to manufacture complete roll formed framing systems, Raymond is able to complete projects more quickly, while minimizing waste and clutter.

Rapid Steel Framing Systems to produce cost-effective, lightweight steel framing components quickly and efficiently.

+ HIGHLY VERSATILE
+ INCREASED PRODUCTION SPEED
+ GREATER FLEXIBILITY
+ INCREASED RELIABILITY
+ HEAVY DUTY MANUFACTURING
+ HIGH VOLUME PRODUCTION

PROJECT **EXPERIENCE**

SLS HOTEL & CASINO

HARRAH'S RESORT & CASINO

"[RAYMOND] MAKES A PROJECT VERY EASY TO MANAGE, AND IS VERY RESPONSIVE." - TREVOR HAMMOND, MONTE CARLO HIGH RISE

CASINO/GAMING

COSMOPOLITAN REMODEL
Las Vegas, Nevada
Nevada Property LLC

GRATON RESORT
Rohnert Park, California
The PENTA Building Group

HARRAH'S RESORT & CASINO
Valley Center, California
W.E. O'Neil

MONTE CARLO HIGH RISE
Las Vegas, Nevada
MGM Resorts International

RESORTS WORLD
Las Vegas, California
W.A. Richardson

SAN MANUEL RESORT & CASINO
Highland, California
The PENTA Building Group

SLS RESORT & CASINO
Las Vegas, Nevada
The PENTA Building Group

RESORTS WORLD
Las Vegas, California
W.A. Richardson

WYNN EXPANSION
Las Vegas, Nevada
The PENTA Building Group

PROJECT **EXPERIENCE**

LMU LIFE SCIENCES

USC ANNENBERG

EDUCATION

BIOLA SCIENCE CENTER
La Mirada, California
C.W. Driver

CSULA BIOSPACE
Long Beach, California
Sundt Construction

CSULB EXTENDED LEARNING
Long Beach, California
Matt Construction

CSUSB STUDENT HOUSING
San Bernardino, California
C.W. Driver

LMU LIFE SCIENCES
Los Angeles, California
C.W. Driver

PALOMAR COLLEGE
San Marcos, California
California Sheet Metal

SADDLEBACK COLLEGE
Mission Viejo, California
C.W. Driver

UCSF MINNESOTA STREET HOUSING
San Francisco, California
Skanska

USC ANNENBERG ACADEMIC BUILDING
Los Angeles, California
Bernards Brothers

PROJECT **EXPERIENCE**

T-MOBILE ARENA

GUARDIANS OF THE GALAXY

"RAYMOND IS ONE OF MY TOP CONTRACTORS THAT I CAN RELY ON TO HELP FIGURE OUT HOW TO GET THE JOB DONE. THEY ARE MUCH MORE A PARTNER THAN A SUBCONTRACTOR." - RICK SOLOMON, CLARK CONSTRUCTION, GUARDIANS OF THE GALAXY

ENTERTAINMENT/ ATTRACTION

CHASE CENTER TOWERS
San Francisco, California
Clark Construction

CONFIDENTIAL NFL STADIUM
Inglewood, California
Turner AECOM-Hunt JV

DISNEY PIXAR PIER
Anaheim, California
Mortenson | Clark JV

DISNEY GUARDIANS OF THE GALAXY
Anaheim, California
Clark Construction

DODGER STADIUM RENOVATION
Los Angeles, California
Hunt Construction

HOLLYWOOD BOWL BOX OFFICE
Anaheim, California
Matt Construction

LA FORUM RENOVATION
Inglewood, California
Clark Construction

NBC UNIVERSAL AREA 51 SOUND STAGE
Universal City, California
Matt Construction

SMITH CENTER
Las Vegas, Nevada
Whiting-Turner Construction

T-MOBILE ARENA
Las Vegas, Nevada
The PENTA Building Group

PROJECT **EXPERIENCE**

HEALTHCARE

JACOBS TOWER MEDICAL CENTER

CEDARS SINAI AHSP

CALIFORNIA HEALTH CARE FACILITY
Stockton, California
Clark/McCarthy Joint Venture

CEDARS SINAI ADVANCED HEALTH SCIENCES PAVILION
Los Angeles, California
Hathaway Dinwiddie Construction Company

CENTENNIAL HILLS HOSPITAL
Las Vegas, Nevada
SR Construction

HIGHLAND HOSPITAL
Oakland, California
Clark Construction

JACOBS TOWER MEDICAL CENTER
La Jolla, California
Kitchell Construction Company

RADY CHILDREN'S EOB
San Diego, California
McCarthy Building Companies, Inc.

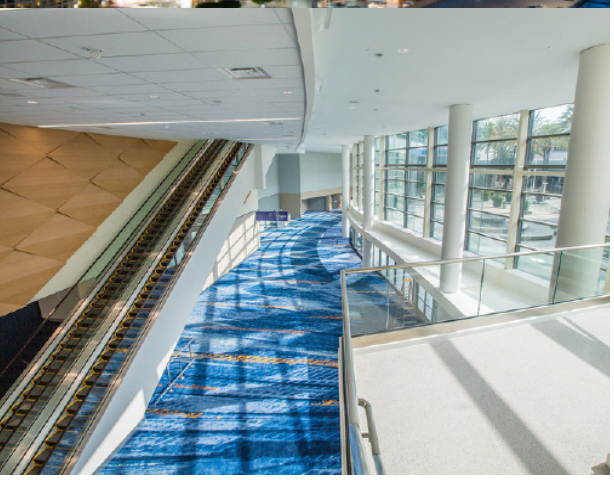
SAN FRANCISCO GENERAL HOSPITAL
San Francisco, California
Enclos Corporation

SANTA CLARA VALLEY MEDICAL CENTER
San Jose, California
Turner Construction/Pacific Erectors

UCSD THORNTON HOSPITAL KITCHEN
La Jolla, California
Kitchell Construction Company

PROJECT **EXPERIENCE**

WILSHIRE GRAND CENTER



ANAHEIM CONVENTION CENTER

HOSPITALITY

ANAHEIM CONVENTION CENTER
Anaheim, California
Hensel Phelps Construction Company

GREAT WOLF LODGE & WATER PARK
Garden Grove, California
Turner Construction

JACKSON RANCHERIA
Jackson, California
Jackson Rancheria Hotel

JW MARRIOTT
Anaheim, California
W.E. O'Neil

LEGACY INTERNATIONAL CENTER
San Diego, California
Clark Construction

NEW MARRIOTT HALL
San Diego, California
Clark Construction

RIVERSIDE CONVENTION CENTER
Riverside, California
Turner Construction

SHERATON
Palo Alto, California
Charles Pankow Builders, LTD.

WESTIN
Anaheim, California
KCS West

WILSHIRE GRAND CENTER
Los Angeles, California
Turner Construction

PROJECT **EXPERIENCE**

INSTITUTIONAL/CIVIC

WESTMINSTER POLICE DEPARTMENT

CALIFORNIA HEALTH CARE FACILITY

BRITISH CONSULATE
Los Angeles, California
Unispace

BEVERLY HILLS CIVIC CENTER
Beverly Hills, California
Hathaway Dinwiddie Construction Co.

CHSF STOCKTON
Stockton, California
Clark/McCarthy, Joint Venture

KEARNY MESA TRAFFIC COURT
San Diego, California
Rudolph & Sletten

MAPLE STREET CORRECTIONAL FACILITY
San Francisco, California
Sundt/Layton Joint Venture

MOFFETT HANGAR 2 & 3
Mountain View, California
Turner Construction

NORTHROP GRUMMAN
Palmdale, California
W.E. O'Neil

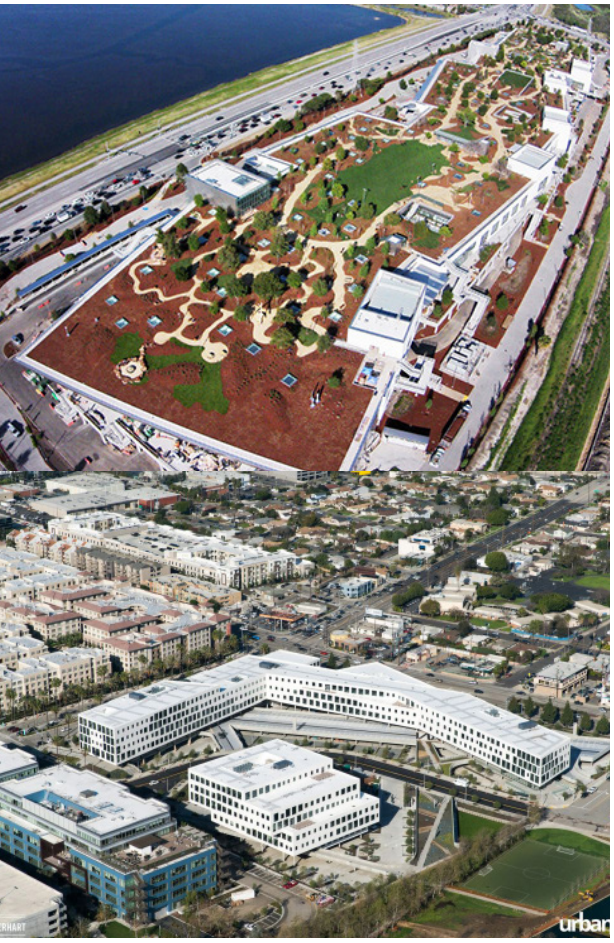
NLV CITY HALL
North Las Vegas, Nevada
Whiting-Turner Construction

SAN FRANCISCO FIREFIGHTERS
San Francisco, California
Dome Construction

WESTMINSTER POLICE DEPARTMENT
Westminster, California
McCarthy Building Companies

PROJECT **EXPERIENCE**

FACEBOOK WEST CAMPUS



PLAYA VISTA

"MY GREATEST CONCERN AT THIS POINT WOULD BE WORKING WITH SUBCONTRACTORS THAT DON'T HAVE THE SAME DESIRE TO WORK AT THE LEVEL OF EXPECTATION I'VE COME TO SEE ON A DAILY BASIS WORKING WITH RAYMOND." - PATRICK TOTTEN, DOME CONSTRUCTION, 246 1ST ST.

OFFICE BUILDING/CORE & SHELL

CIM 246 FIRST STREET ADDITION
San Francisco, California
Dome Construction

DELOITTE
Costa Mesa, California
Clune Construction

FACEBOOK WEST CAMPUS
Menlo Park, California
Level 10 Construction

GOOGLE PACIFIC SHORES
Redwood City, California
DPR Construction

KPMG
San Diego, California
Clune Construction

ONE PASEO
San Diego, California
Whiting-Turner

PLAYA VISTA PARCEL 2
Los Angeles, California
Hathaway Dinwiddie

UBER
San Francisco, California
Truebeck Construction

VIASAT BUILDING 13
Carlsbad, California
Whiting-Turner

WEWORK HEADQUARTERS
San Francisco, California
Dome Construction

PROJECT **EXPERIENCE**

PARKING STRUCTURES

DEL MAR PARKING

KAISER PASADENA PARKING

DEL MAR PHASE 1
PARKING STRUCTURE
San Diego, California
ARB, Inc.

KAISER PASADENA PARKING
Pasadena, California
ARB, Inc.

LA JOLLA COMMONS PARKING
STRUCTURE
La Jolla, California
ARB, Inc.

ONE PASEO PARKING
San Diego, California
Swinerton Builders

PACIFIC CITY PARKING
Huntington Beach, California
C.W. Driver

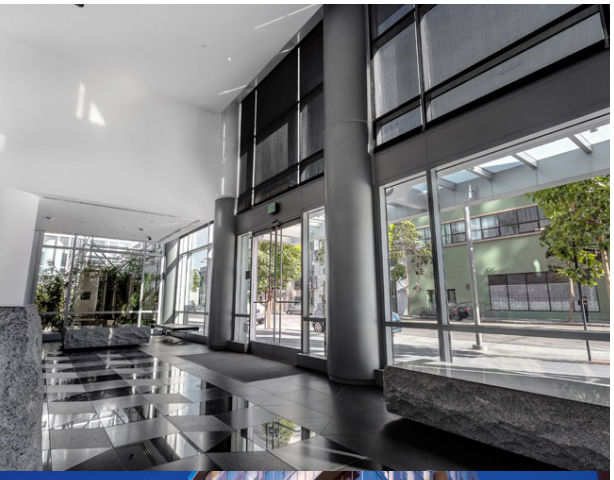
PALA PARKING
Pala, California
Bomel Construction

STANFORD PARKING
Palo Alto, California
Clark/McCarthy, Joint Venture

UNIVERSITY OF LA VERNE
PARKING
La Verne, California
Bomel Construction

PROJECT **EXPERIENCE**

TRINITY PLACE



TEN50 GRAND

RESIDENTIAL/MULTI-FAMILY HOUSING

1066 MARKET STREET
San Francisco, California
Swinerton Builders

1321 MISSION
San Francisco, California
Charles Pankow Builders

399 FREMONT
San Francisco, California
Swinerton Builders

505 BRANNAN STREET
San Francisco, California
Swinerton Builders

51ST & BROADWAY
Oakland, California
Swinerton Builders

875 CALIFORNIA STREET
San Francisco, California
Swinerton Builders

NEMA (10TH & MARKET)
San Francisco, California
Swinerton Builders

PARK TOWER
San Francisco, California
Clark Construction

TEN50 GRAND
Los Angeles, California
Lendlease

TRINITY PLACE
San Francisco, California
Swinerton Builders

PROJECT **EXPERIENCE**

PACIFIC CITY

NORDSTROM UTC

"RAYMOND HAS BEEN AN EXCELLENT PARTNER FOR US ON OUR LARGE SCALE, OPEN FOR BUSINESS, RETAIL PROJECTS. THESE ARE DELICATE, YET FAST PACED ASSIGNMENTS, AND AS AN OUT OF TOWN [CONTRACTOR], WE COULD NOT BE HAPPIER WITH THE SUPPORT THE RAYMOND TEAM HAS PROVIDED."
- AARON CLAYPOOL, PACIFIC NATIONAL GROUP

RETAIL

2ND & PCH
Long Beach, California
W.E. O'Neil

BURBANK TOWN CENTER
Burbank, California
W.E. O'Neil

MACY'S GEARY
San Francisco, California
Swinerton Builders

MACY'S UNION SQUARE
San Francisco, California
Swinerton Builders

NEIMAN MARCUS BEVERLY HILLS
Beverly Hills, California
Pacific National Group

NORDSTROM UTC
La Jolla, California
Pacific National Group

PACIFIC CITY
Huntington Beach, California
C.W. Driver

SHOPPES AT CARLSBAD
Carlsbad, California
Whiting-Turner

WESTFIELD UTC
La Jolla, California
Westfield DDC, LLC

WYNN PLAZA
Las Vegas, Nevada
The PENTA Building Group

PROJECT **EXPERIENCE**

PANERA BREAD

SAN DIEGO ZOO

TENANT IMPROVEMENT

GETTY VILLA COLLECTION
Pacific Palisades, California
Matt Construction

HULU HEADQUARTERS
Santa Monica, California
Clune Construction

JAPAN HOUSE RETAIL
Los Angeles, California
Howard Building Corporation

KPMG
San Diego, California
Clune Construction

LOUIS VUITTON SOUTH COAST PLAZA
Costa Mesa, California
Hurst & Siebert, Inc.

PANERA BREAD
San Diego, California
Manna Construction

SAN DIEGO ZOO
San Diego, California
Zoological Society

SHEPPARD MULLIN
Costa Mesa, California
Clune Construction

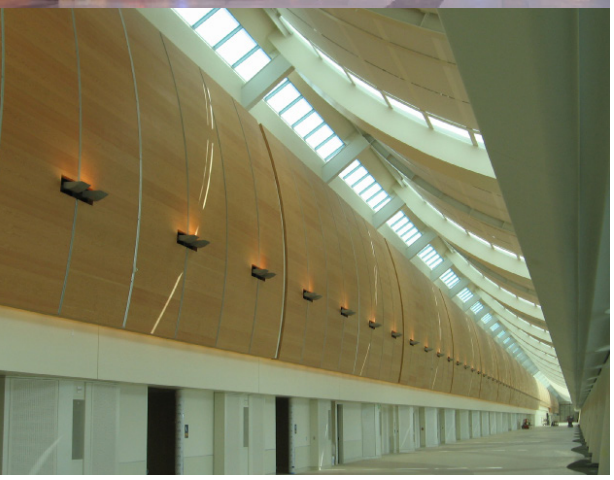
SIRIUS XM
Los Angeles, California
Clune Construction

SNAPCHAT
Santa Monica, California
Howard Building Corporation

PROJECT **EXPERIENCE**

TRANSPORTATION

SAN FRANCISCO AIRPORT TERMINAL 2



SAN JOSE AIRPORT TERMINAL B

AMERICAN AIRLINES AT SFO
San Francisco, California
Turner Construction

CONRAC GARAGE
San Jose, California
Hensel Phelps Construction

LA METRO
Los Angeles, California
Perez Construction

MINETA SAN JOSE INTERNATIONAL AIRPORT - TERMINAL B CONCOURSE
San Jose, California
Clark Construction

QANTAS FIRST CLASS LOUNGE
Los Angeles, California
Turner Construction

SAN FRANCISCO INTERNATIONAL AIRPORT CONTROL TOWER
San Francisco, California
Pacific Erectors

SAN FRANCISCO INTERNATIONAL AIRPORT - TERMINAL 2 BOARDING AREA D RENOVATION
San Francisco, California
Turner Construction

QUALITY ASSURANCE MANAGEMENT

Raymond has incorporated Quality Assurance as an integrated system of management. Our Quality Assurance Management is one of our core competencies that separate Raymond from our competitors. Raymond's extensive training programs and best practice measures have guaranteed our clients the quality assurance as well as the highest-level of service that is consciously maintained and managed throughout our organization. Our shared vision of quality extends beyond the highest quality of product installation to a culture of providing quality in all aspects of our business.

The objectives of Raymond's quality control program are managed at each level of our organization and are ultimately controlled with the implementation of project specific quality assurance plans. Our approach to quality begins at the estimating stage and is followed through at each operational step with adherence to Raymond's standard operating procedures. Our processes are standardized throughout the organization.

Each member of Raymond's team is responsible for ensuring that Raymond's legendary reputation for quality is carried forward on every project. At Raymond, Quality is one of our Core values: ACHIEVING EXCELLENCE IN ALL THAT WE DO.